IPLON iBox Solution Rooftops



Mr. Carlos Valencia, Senior Systems Manager, iPLON

Date: 27th May 2016





Agenda

- Rooftop Projects
- Products
- Service







Rooftops Germnany



□ About 1.5 million photovoltaic systems □ From this 1 million are rooftops







Maritim, Hamburg, 972,7 kWp







Carport,







PV roof installation in Germany

100 kWp roof top:

450 x ITS module 220Wp 4 x 10kW Kostal inverter 1 x 65kW MW Inverter 4 x string box with 4 MPP trackers each

100 kWp roof top:

550 x Sovello module 190Wp 2 x 65kW MW Inverter 5 x string box with 4 MPP trackers each



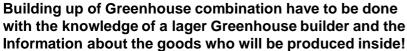




DEG

Combination with Greenhouse and PV System







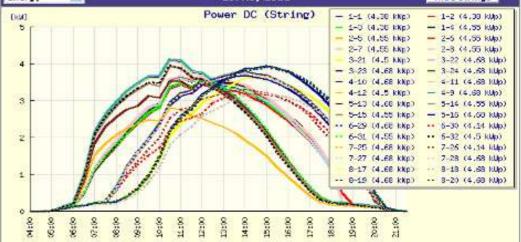


Single String Monitoring with different Orientation!



With a single MPP tracking You will see at the diagram the different single MPP point of the different module strings!





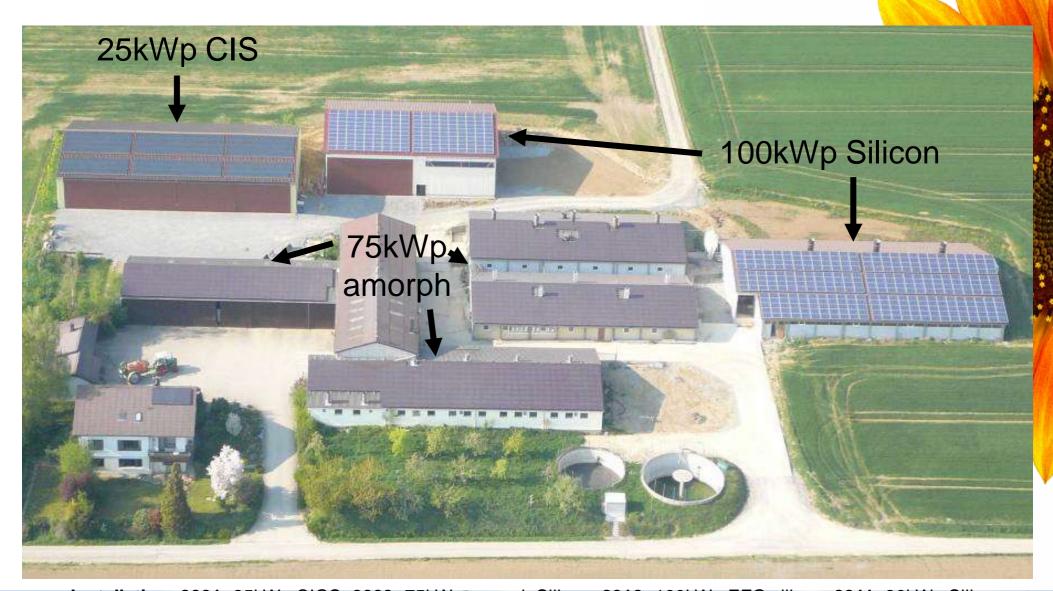
Special Solution Grid Inverter parallel to a Diesel Engine







200kWp with different module technologies





Old References



140kWp Pergola in the Netherland









1 MWp PV Projekt Stadion Dortmund



Technical Details:

7.800 CIGS modules 168 x single MPP Tracker 6 x 140kW Inverter

DC switch for fire security!

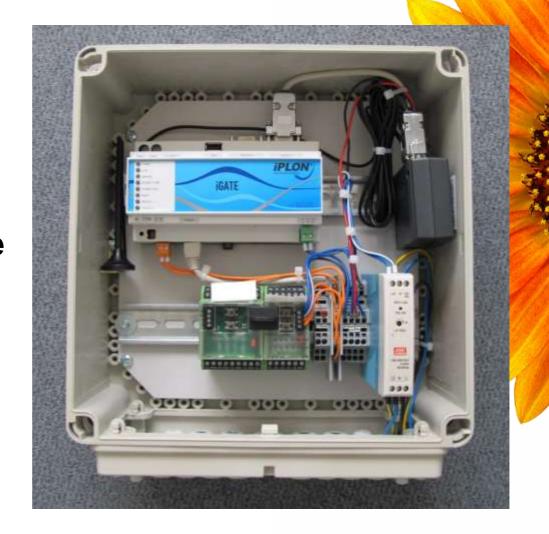






iRooftop-Box 18710

- Inverters Interface
- Energy meter Interface
- Weatherstation Interface







iGridControl-Box 18510 (Value)

Grid stability system

- Power reduction
 - **•**100 %, 60%, 30%, 0%
 - ■1 min reaction time
- Powerfactor correction
 - ■Cosphi 1,00, 0,99, 0,98, 0,97, 0,96







Thank You!

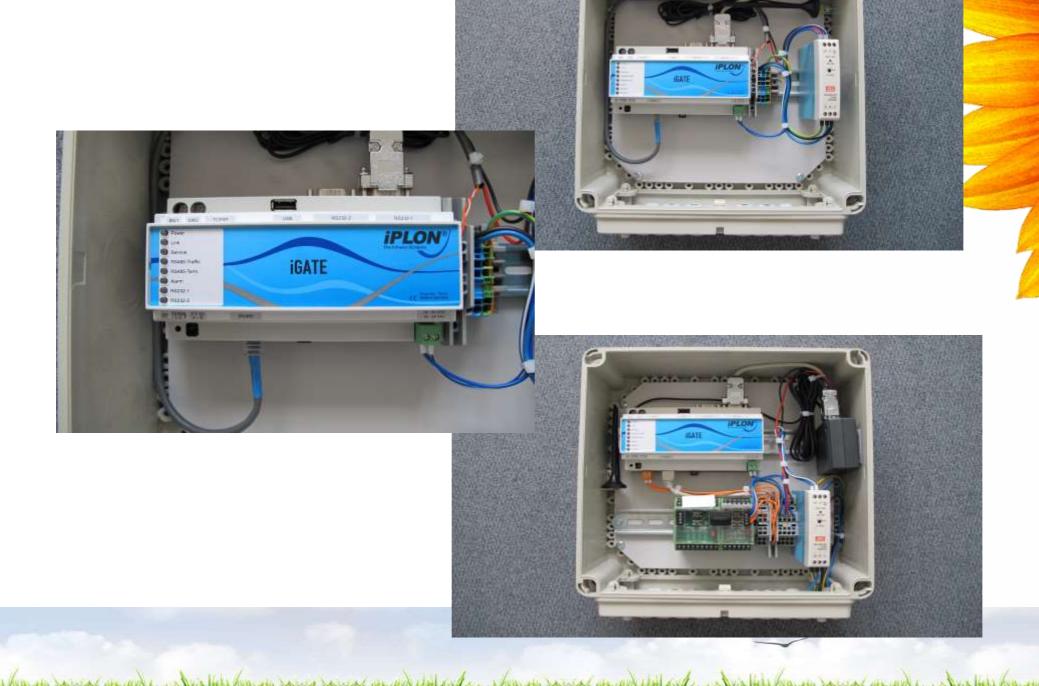
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iPLON – Rooftop Solutions May 27th, 2016



Offering solutions for Solar Rooftop Plants

- Making Contact
- Typical enquiry: ,1-liner'
- Non-precise offer: ,Price budget'
- iPLON questionnaire: ,Complex stuff no one likes
- Customer project details
- Official offer
- Customer Purchase Order
- Engineering, Production, Delivery and Commissioning Workflow

Hi Abhijit, Thanks for reverting. To start off with we require your solutions for a 200 kWp rooftop installation. Please advise detailed technical and commercial solution for the same.

Details required by us to make a technical offer

Device details

- Inverters
- Energy Meter
- String Monitoring Unit
- Weather Sensors

Plant details

- Plant Layout
- Internet Connection
- Site Location
- MNRE Certificate
- Delivery time

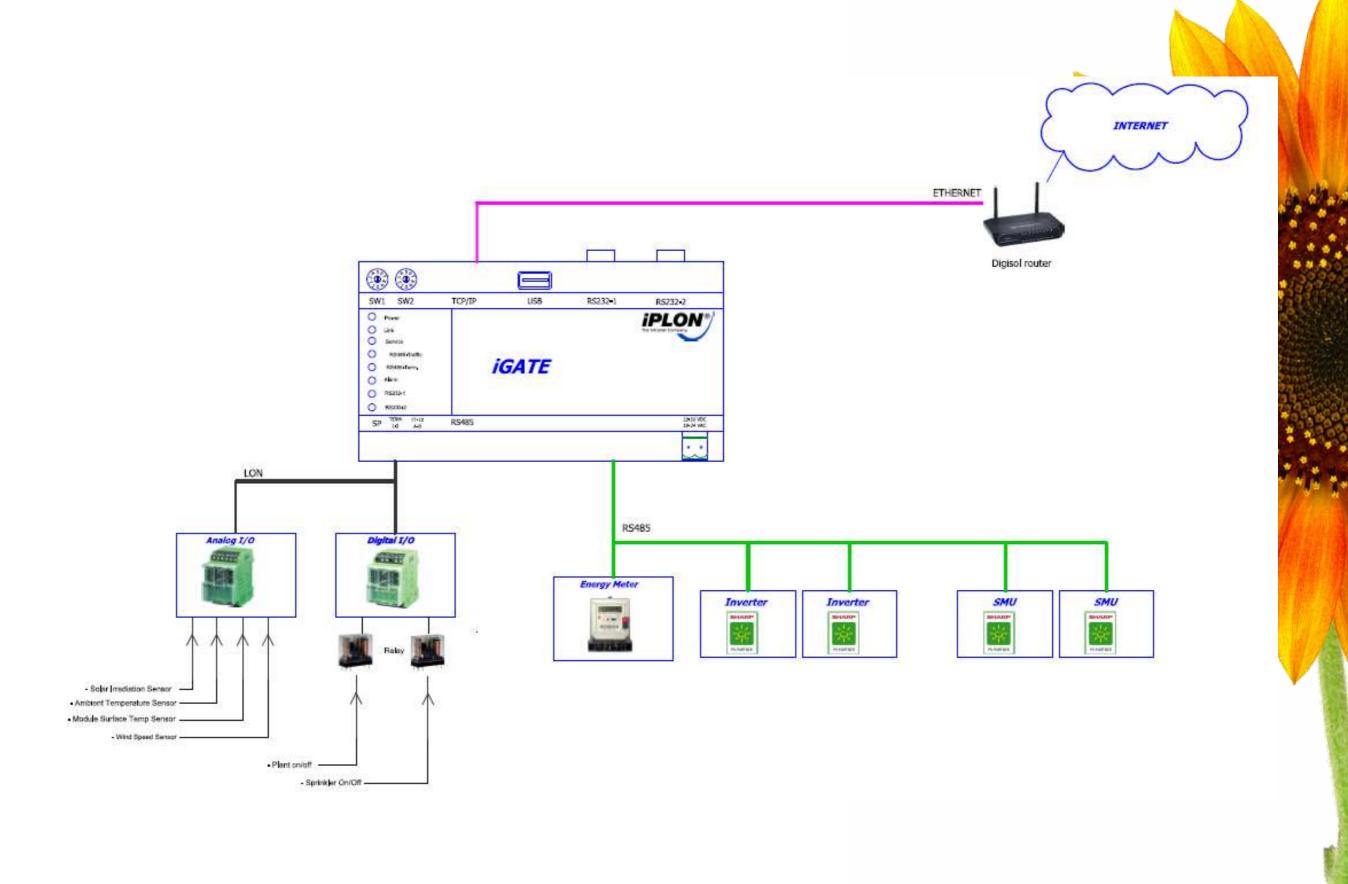
Device Details:

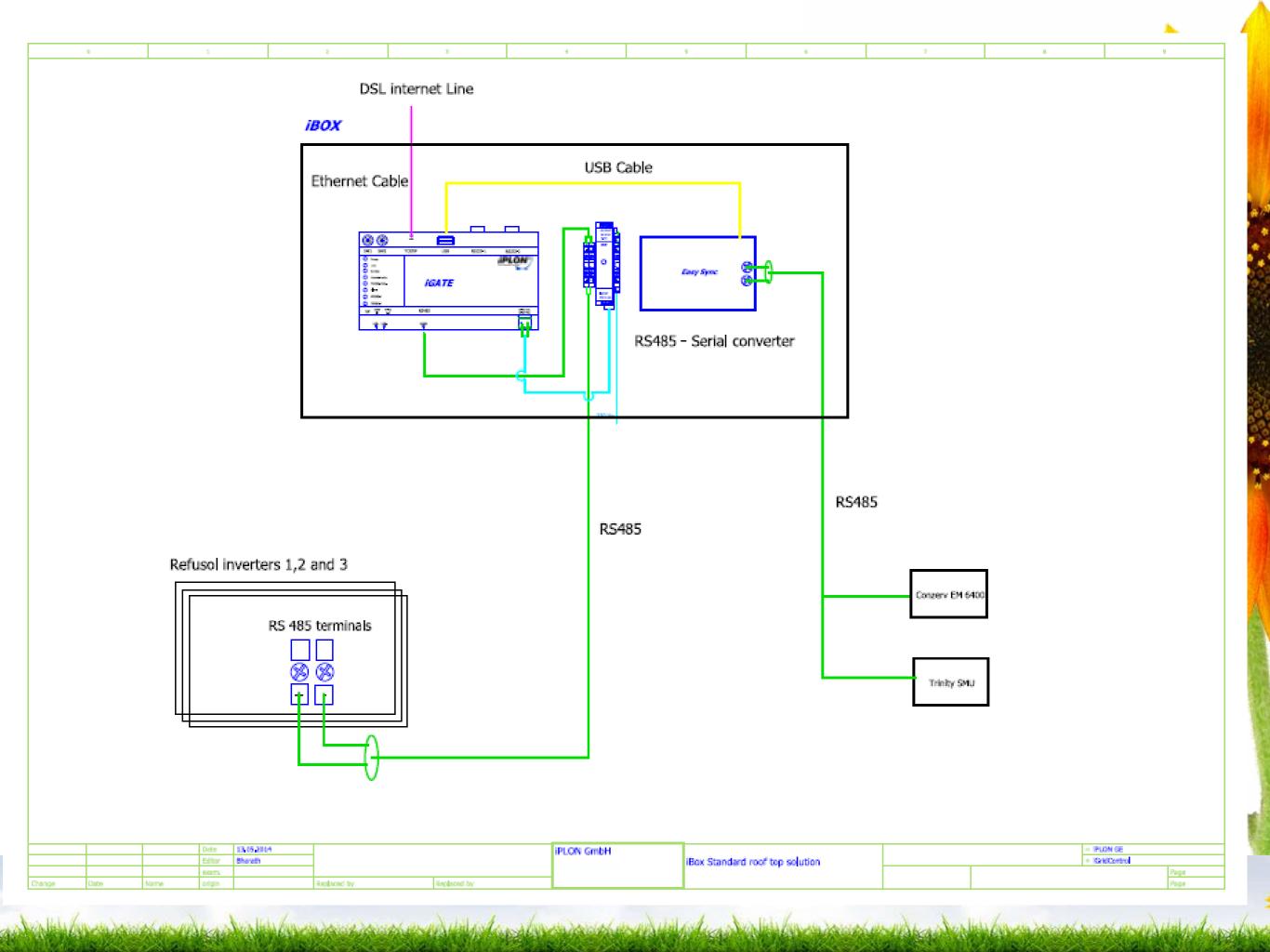
- 1) Inverters: Make and quantity- SMA (STP 60 x 3 nos.)
- Energy Meter: Make and quantity (1 no. ?) (Schneider; 01)
- String Combiner Monitoring Boxes (if applicable): Make and quantity (Make yet to be decided; Qty- 03 nos.)
- Weather Sensors: Shall iPLON also offer this. For rooftops we have M&T Ingenieurburo make sensors (Irradiation, module temp, ambient temp and wind speed) with an RS485 output. If you are procuring sensors separately then please mention make and type (output signal) (Please quote for your sensors)

Other details:

- 1) Plant layout: So that we can check if all devices are nearby (cable length RS485) (Max distance between devices shall be of 25 mtrs.)
- 2) Internet connection: Do you have a DSL connection on-site or should we supply a GPRS router (DSL connection available)
- 3) Site location: nearest railway station (Gurgaon, Haryana)
- 4) Do you also have a MNRE certificate for customs duty exemption? (Yes)
- 5) When is the Delivery time? (Mid-April)

We shall be able to make a good offer with these details. Looking forward to the same.





Why do we ask for the device details?

- Mode of communication
- Communication Protocol
- Output Signal type
- Engineering & configuration efforts
- = No. of field inputs and their properties

Need for Plant details?

 Understanding nature of the site: single roof, distributed roofs, distance between devices etc.

- Which GPRS network works well
- Customs Duty exemption possibility
- = Offering a solution that will work

Karl-Kurz-Str. 38 D-74623 Schwäbisch Hall - Hessental

Tel.: +48-(0)781-83060-0 Fax: +48-(0)781-83060-60 E-Mall: cales@iplon.de http://www.iplon.de



Direct No.: +91 9884845897

Date: 30.01.2016

From: Abhijit Singh Sachdeva

Solar Business

Pune

To:

Tel Nr. +81 81 81

Number of Pages: 4

Offer Number: Offer 500kW Chennai.V1.0

Captive Corum and PV plant monitoring system

Dear Mr.

With respect to your enquiry dated 18.01.2016 and our discussion at your office on 28th January, regarding the requirement for iPLON's Web based monitoring for your 500kW Solar PV project, we take this opportunity to present our offer which includes our delivery and payment conditions.

Location – PV Plant (Captive)

TEM 1 : Supply Monitoring system iAT (to be placed in 500kW Control Room)	V - 2-1-1-50-24
iGate Datalogger 24V Power supply EasySync- 2 no. (2 RS485 ports) BTR 4 Analog Input card (0-10V): Connection with environmental sensors Connection to Bonfiglioli Inverter: 1 no. (Modbus RS485) Connection to Conzerv 6200 Energy meter: 1 no. (Modbus RS485) Connection to Trinity Touch SMUs: 4 Nos. (Modbus RS485)	
Build in an IP 55 Hensel Box: ready with all terminals. Engineering	AL CONTRACT





Karl-Kurz-Str. 36 D-74623 Schwäbisch Hall - Hessental

Tel.: +49-(0)791-93050-0 Fax: +49-(0)781-93050-60 E-Mail: sales@ipion.de http://www.lpion.de



ITEM 2 : Services	Price
On-site commissioning charges - Plant located in Chennai Configuration and testing of web-portal: 1 week - Handover and training	
Web-portal rental & maintenance charges - Charges applicable from 2nd year - 'Per year' price quoted	1 1 1 1 1 1 1 1 1 1

Scope of Customer:

- 1. Mounting and Installation of IPLON Cabinet & weather sensors
- 2. Supply of Power Supply, RS485 cables, Ethernet and Fiber Optic cables
- 3. Power Supply, RS485, sensor cable, FO and Ethernet cable laying

Terms & conditions:

1. Taxes & Duties:

- Item 1.0: Customs Duty of 23% is applicable as extra. However, if MNRE Certificate is produced by customer, Customs duty is reduced to 5.15% (customer to pay as per actuals during entry of shipment at Indian port)
- Item 2.0 Service Tax of 14% will be charged as extra

2. Transportation & Insurance Charges:

Extra (at actuals)

3. Payment Terms:

- Item 1.0 60% with order confirmation
 - 40% with delivery (material dispatch from Germany: against Air Way Bill)
 - Payment period for all payments: 7 days after Invoice
- Item 2.0 50% with delivery of items on-site 50% with acceptance of work

4. Purchase Order:

Item 1.0: iPLON GmbH (Germany)
Item 2.0: iPLON India Pvt Ltd (Chennai)





Karl-Kurz-Str. 38 D-74623 Sohwäbisch Hall - Hessental

Tel.: +48-(0)781-83060-0 Fax: +48-(0)781-93060-60 E-Mail: sales@iplon.de http://www.lplon.de



5. Delivery of items:

Item 1.0: Approx. 4-5 Weeks (After Order confirmation)

6. Warranty:

Item 1.0: 1 year from the date of delivery of items on-site

7. Offer Validity:

30 days

Frame conditions

- Customer to provide MNRE certificate for Duty exemption
- Access to Internet portal for 1 year
- iPLON payment and delivery conditions
- 5 years cooperation contract (delivery of hard- and software and services)
- A mutual and confidential cooperation
- Additional engineering and services will be charged separately
- Customer to provide device communication protocol mapping details to iPLON free of charge in case iPLON already does not have them
- All issues, problems which occur due to mistakes not done by iPLON will be charged to the customer separately
- Taxes, shipping, handling, insurance, VAT, customs duty and other charges, if occurring, will be charged separately

This offer is based on the frame conditions mentioned above and valid for 14 days from issue. According to the timescale mentioned above, the order has to be placed in sufficient time, to ensure on time delivery.

The charging of additional services will be done immediately as the services occur. The payment period is 7 days net.

Commissioning to begin as per project status and the feedback from Customer

This offer is for all the parts named above. Individual purchase of single parts is not possible.

More efforts and work which are needed due to incomplete or wrong data and information will be charged additionally. For the unlikely event of changes in the supply chain of iPLON, iPLON will address these issues openly to the customer.

This electronic offer, including all attachments, is directed in confidence solely to the person(s) to whom it is addressed, or an authorized recipient, and may not otherwise be distributed, copied or disclosed. The contents of this transmission may also be subject to intellectual property rights and such rights are expressed, claimed and are not waived.

Please feel free to get in touch with us if more clarification or additional services are needed.





Inverter compatibility





























The following products are compatible with the iPLON Monitoring and Control System and are currently being used:

- > M+W
- > EFFEKTA
- > Sunways
- > LTi
- > REFU Sol
- > Diehl AKO
- > KOSTAL
- > Würth Solergy (Solar Star)
- > SolarMax
- > Fronius
- > SMA
- > KACO new energy
- > SoluTronic
- > Emerson
- > Voltwerk
- > Danfoss
- > Power one
- > Bonfiglioli
- > Sharp
- > ABB

1

The number of compatible products is growing constantly.















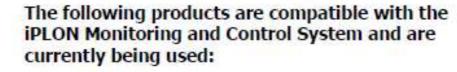


Energy Meter compatibility











- > Echelon (Power line)
- > Secure (elite +)
- > Conzerv (Schneider)
- > L&T ER300P
- > ISKRA
- > Kamstrup
- > Gossen Metrawatt
- > ABB Delta +
- > Camille Bauer
- > Wallaby MK6E



The number of compatible products is growing constantly.







Weather Sensors

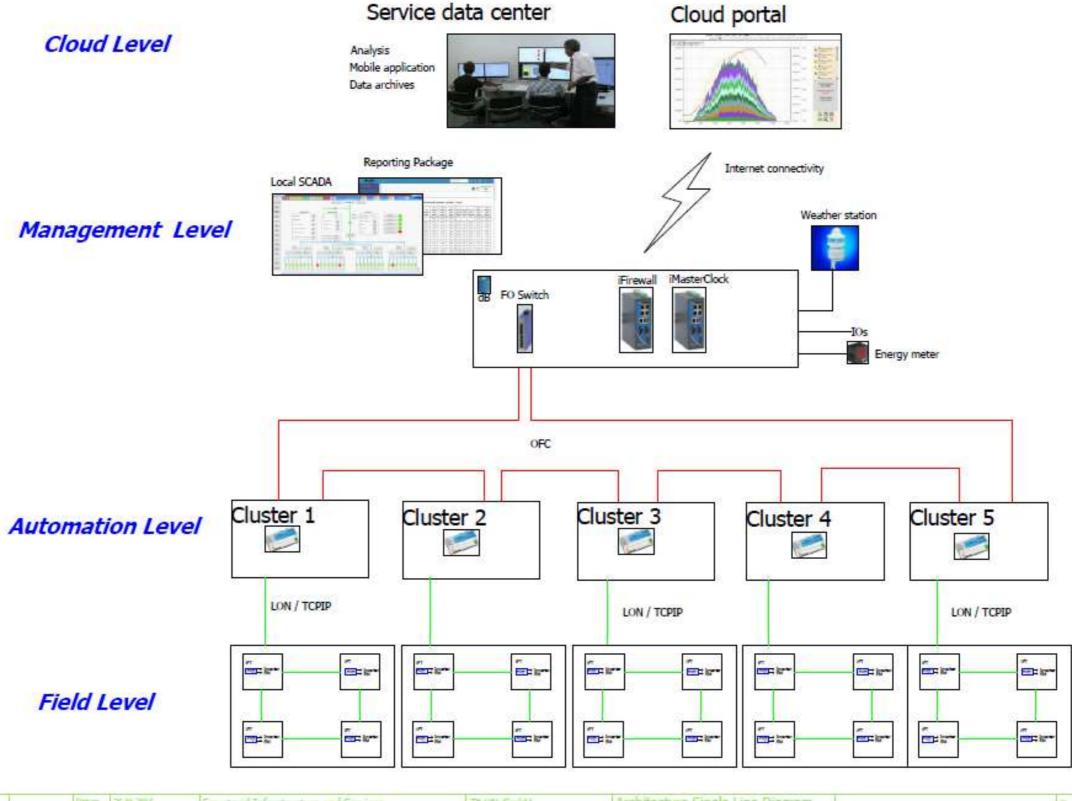




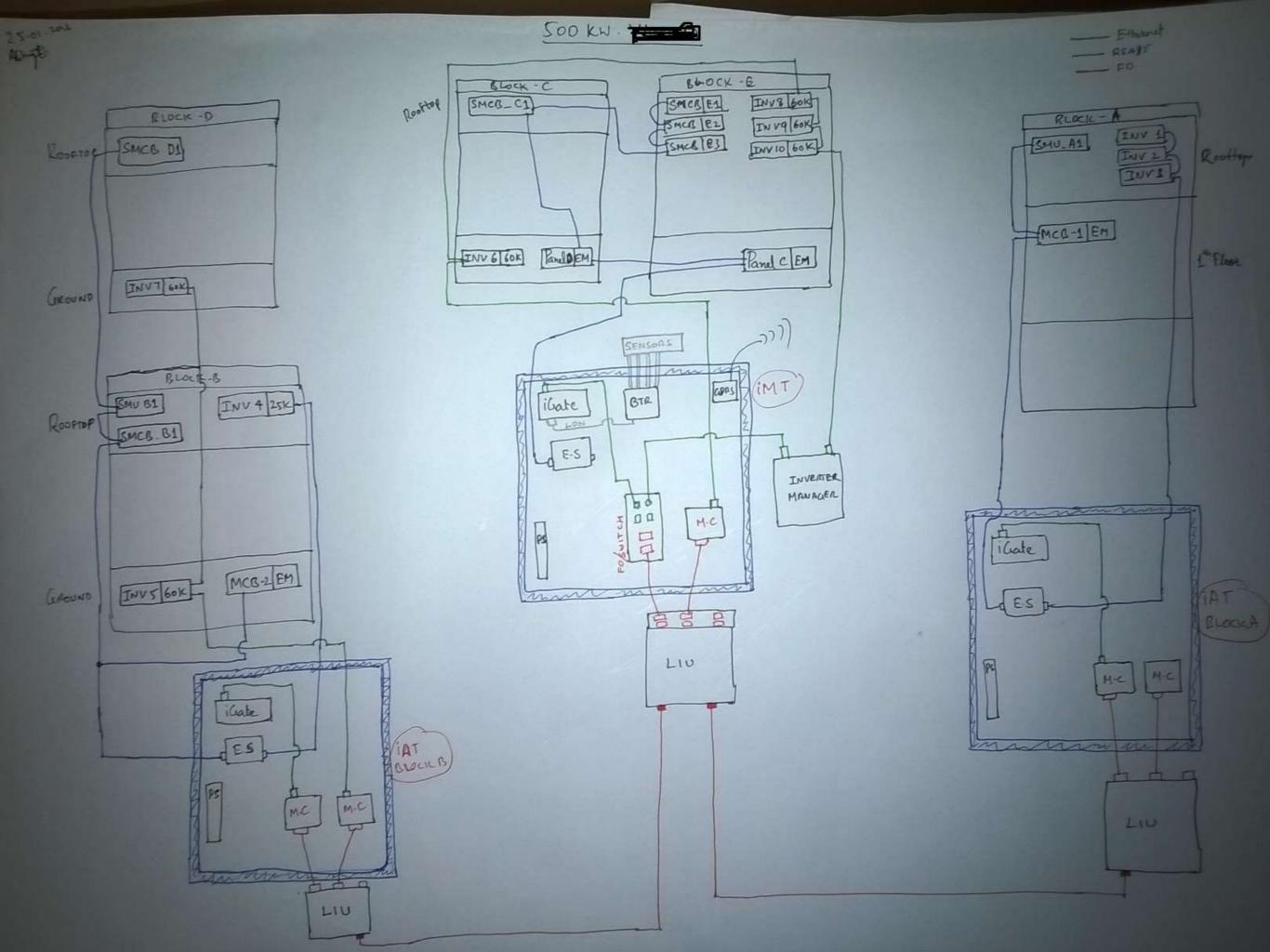


SMARTGRID INFRASTRUCTURE AND SERVICES

+INH/Le



| Court | 26 to 2016 | Smartgrid Infrastructure and Services | IPLIN GrobH | Architecture Single Line Diagram | Sant Court | Single Line Diagram | Sant Cour



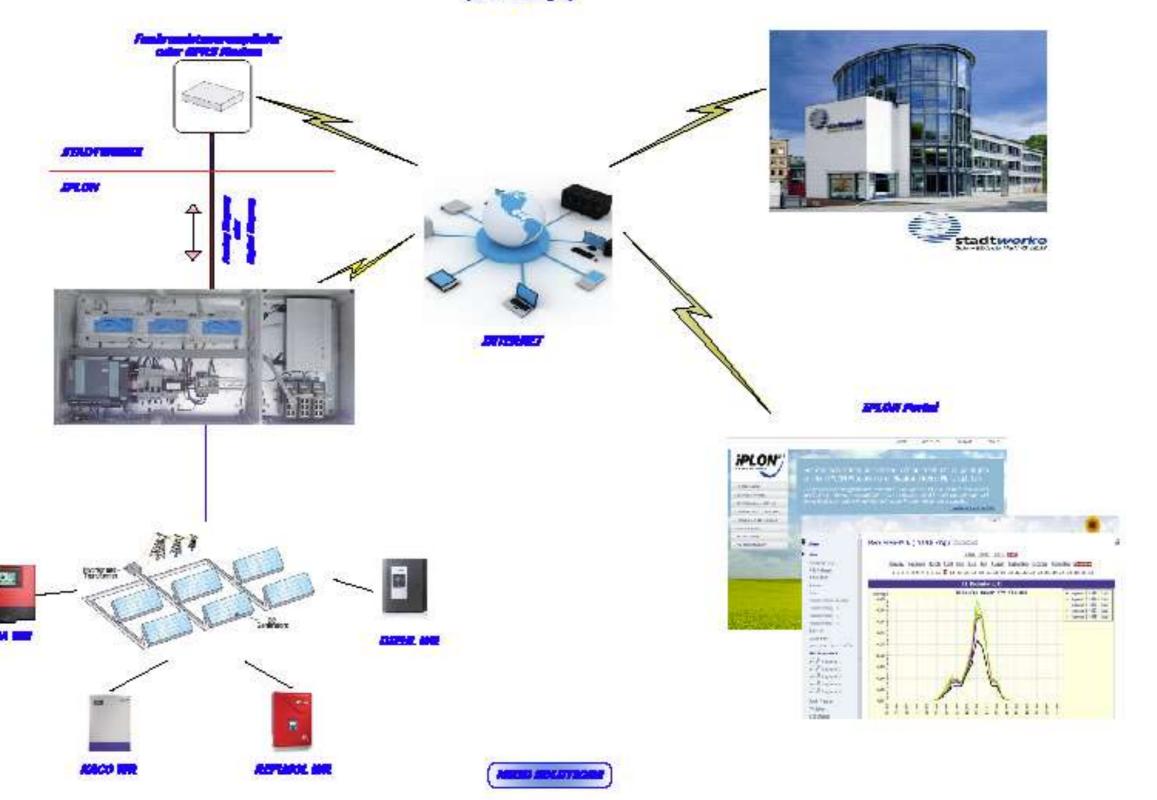
Smart Control Functions

- Zero Evacuation
- Fuel Save system (Solar-Diesel Hybrid)
- Smart Storage System
- Supply side management
- SMART METERING::SMART GRID::SMART CITY!!!

LEISTUNGSREDUZIERUNG UND COS PHI STEUERN



(GOPPY Andrews)



iPLON MagicBox



Thank You!

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Weather Stations and Environmental Sensors for Rooftop Projects



Mr. Sreenath C, Ms. Lumine Divya A

Business Development Team

iPLON(India)



Overview

- Relevance of Weather Monitoring station
- Introduction to various Measuring techniques
- Digital Silicon Irradiance Sensor
- External Temperature Sensor
- Wind speed Sensor



Relevance of Weather Monitoring Stations

- Energy output is directly related to ambient conditions like
 - Amount of sunlight (Irradiation)
 - PV Module temperature
 - Ambient temperature



Parameters needed to be measured

Irradiation sensor







Wind Sensors







Irradiation Sensor

- Make: IngenIeurbüro
- Principle: short-circuit current is proportional to irradiance
- Build out of a mono-crystalline solar cell connected to a shunt
- Calculated values of irradiance and temperature are given on to a RS485 port



Operating range of -20° C to 70° C

IP 65 protection

Power supply: 12 to 28 V DC

Accuracy : ±5%



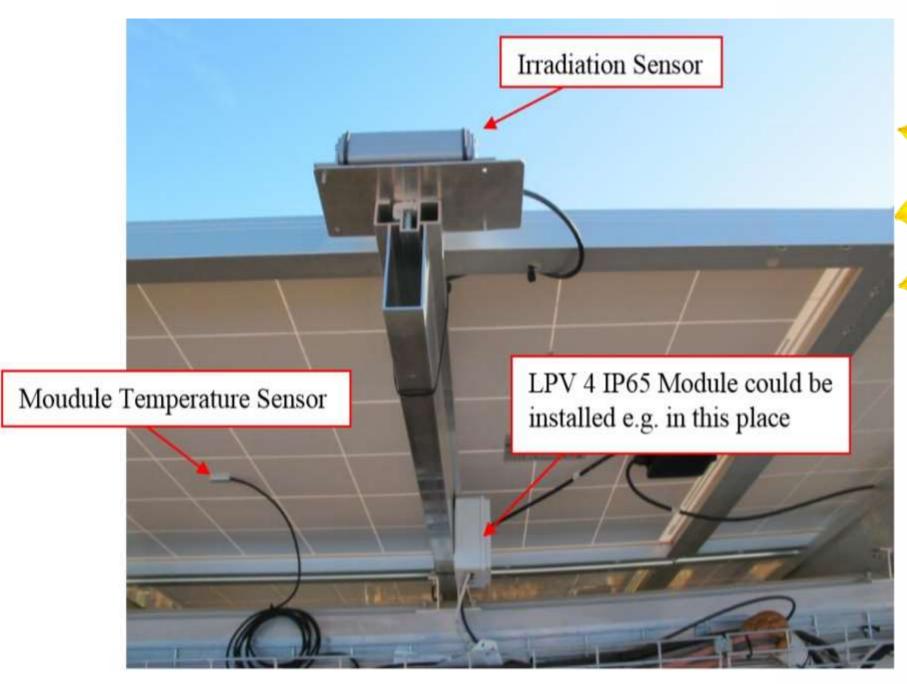


Installation













External Temperature Sensor

- Make: Ingenieurbüro
- Sensor type: Pt1000 1/3 class B
- Temperature range: -40 to +85° C
- Protection: IP67





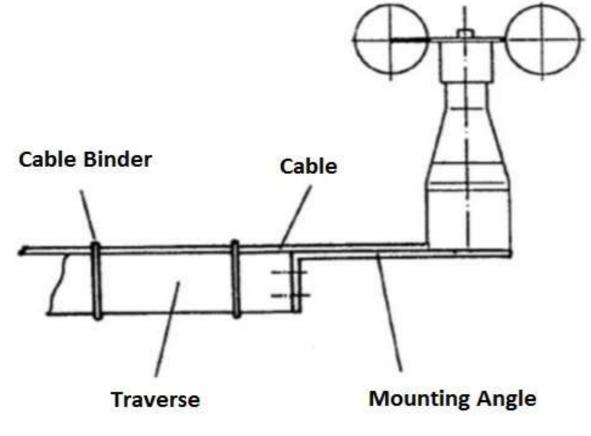
Wind Speed Sensor

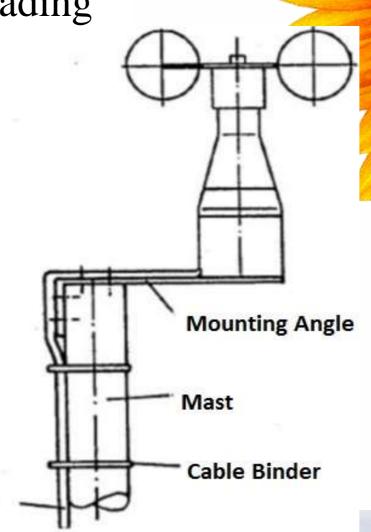
Cup star anemometer

• Range: 0 - 40 m/s

• Signal: 2.3 Hz/(m/s)

Accuracy: 0.5 m/s or 5% of reading





Cable



Lufft WS504 PV Monitoring Sensor

- Global radiation: Thermopile pyranometer
- Temperature: Thermistor (NTC) in a ventilated radiation shield according to WMO standard)
- Wind: Ultrasonic
- Precipitation: Doppler-Radar
- Humidity, air pressure: Capacitive sensors

Weather Station Value line 15010

For calculation of the PR (Performance Ratio) the Irradiation (W/m²), the ambient temperature and the Module surface temperature are needed





Weather Station Extended 15013

Extended version of sensors and for stations, which are very far from the control room





Thank You!

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Project Management, Commissioning, Stakeholders, and Network Building

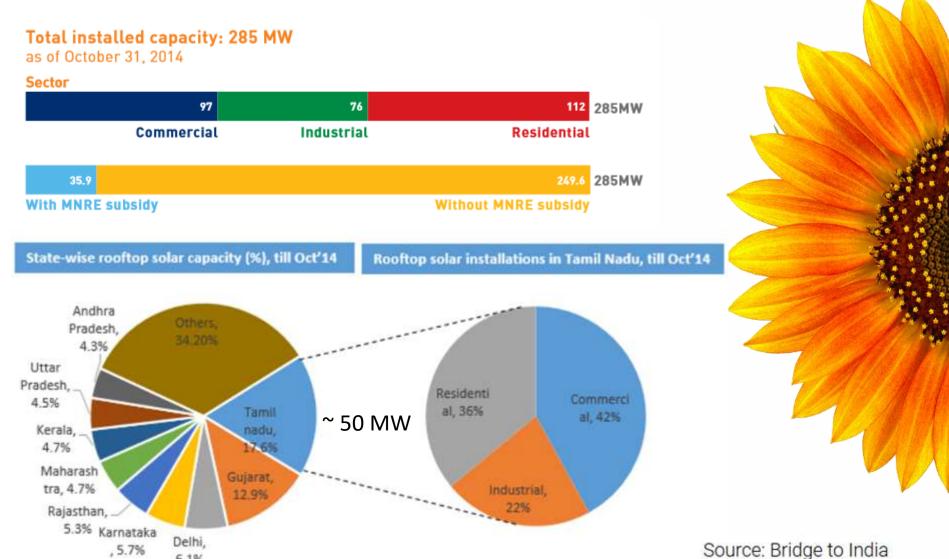
> Gowrishankar Ramanan May 27, 2016







Tamil Nadu's solar market





, 5.7%

6.1%



India's Tamil Nadu Could Become a Renewable Energy Powerhouse

by Deepak Sriram Krishnan - February 27, 2015

This blog post originally appeared on *Insights*.

Tamil Nadu, India's sixth-most populous state, has emerged as a major hub for renewable energy over the last decade. More than one-third of its installed capacity—about 8,000 megawatts—now comes from renewable energy sources like wind and solar.

Still, the state's clean energy markets can go further—research shows that

Tamil Nadu's renewable energy potential is close to 680 gigawatts (GW), 85 times its current installed capacity and comparable with the U.S. fossil fuel power plant capacity (781 GW) in 2012. Harnessing local renewable energy resources could yield important economic development benefits for the state; but government, industry and the utility will first need to work together to address some key challenges.

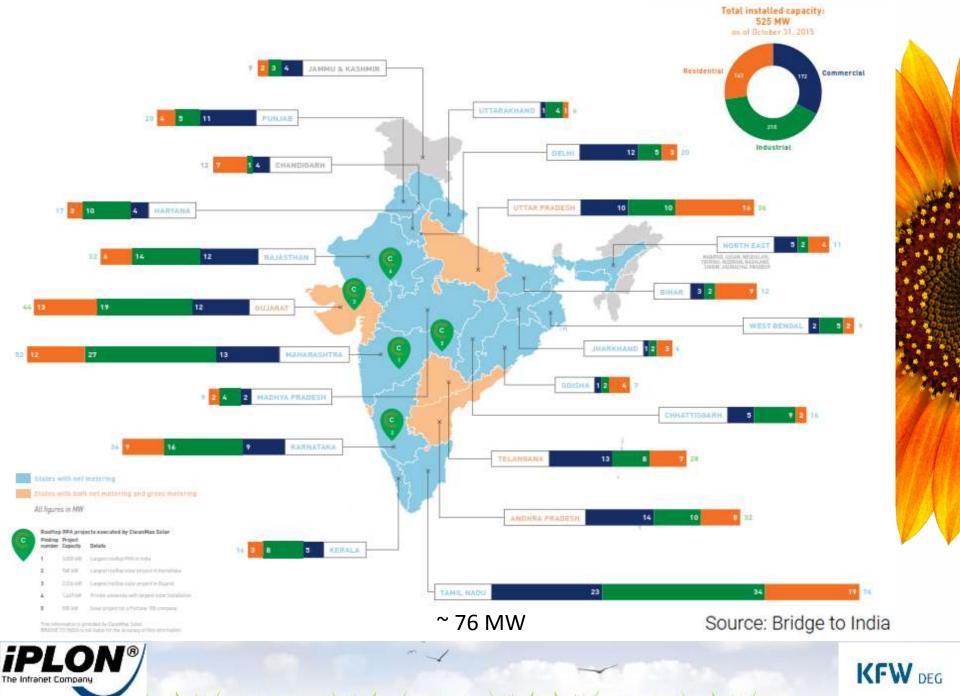


Solar empowers residential, commercial, and industrial consumers to lock in power prices below grid averages. Photo by Intel Free Press/Flickr.









Project Management

Device Details

- Make & Model
- Number of Devices
- Communication Protocol Details
 - Baud rate
 - Parity
- Inverter ?
- SMU ?
- Energy Meter?
- Weather Station
- Output: 4-20 mA / 0-10 V / RS485





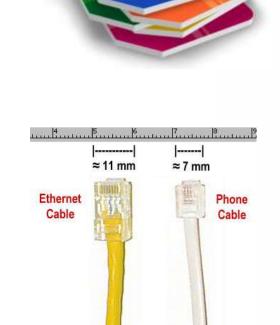






Project Requirements

- Internet Details
 - o GPRS?
 - o DSL?
- GPRS
 - Sim Card Provider
- DSL
 - IP Address Details



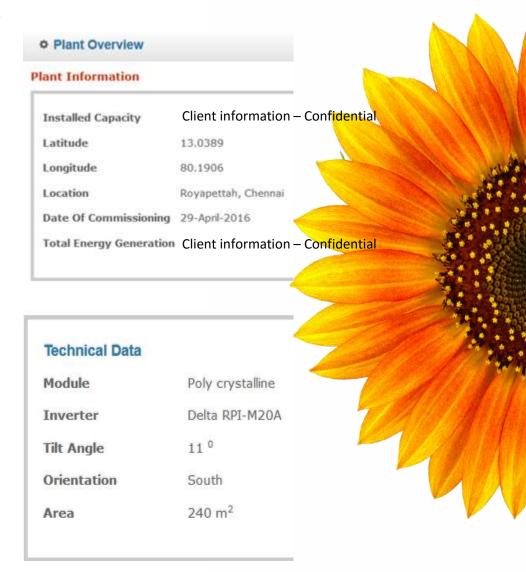






Portal Requirements

- Plant Capacity
- Plant Name & Address
- Date of Commissioning
- Module Type & Capacity
- Tilt Angel
- Orientation
- Area
- String Details







Internal Processes

- Architecture Design
- Assembly
- Software Configuration
- Testing with Simulation
- Delivery to Site

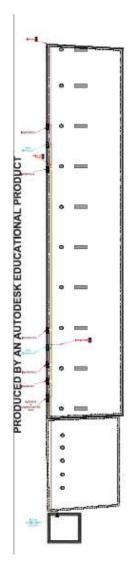


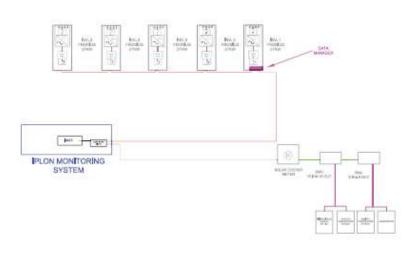
iPLON focus: ON-Time Delivery, with ZERO defects





Architecture





SENSOR'S
 SENSOR'S ARE CONNECTED TO THE TWO SMU'S.

2. SOLAR INVERTERS : ALL FIVE FRONIUS INVERTERS (27KW) ARE CONNECTED TO EACH OTHER VIA CAT6 CABLE IN A DAISY CHAIN CONFIGURATION.

STRING MONITORING BOXSTRING MONITORING BOX ARE CONNECTED TOGETHER IN A DAISY CHAIN CONFIGURATION.

4. ENERGY METER : DAISY CHAIN CONFIGURATION, FROM SMU IS CONNECTED TO THE ENERGY METER WHICH GOES TO THE EASYSYNC IN THE IBOX.

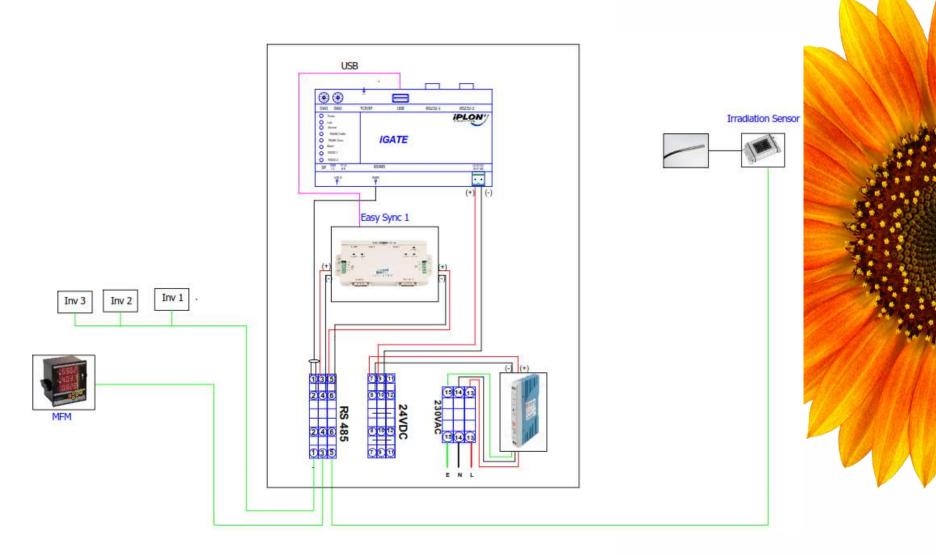
5. IPLON WEB-MONITORING BOX : A HIGH SPEED INTERNET CABLE IS CONNECTED TO THE IPLON FOR FEATCHING THE DATA

TO THE WEB-PORTAL.



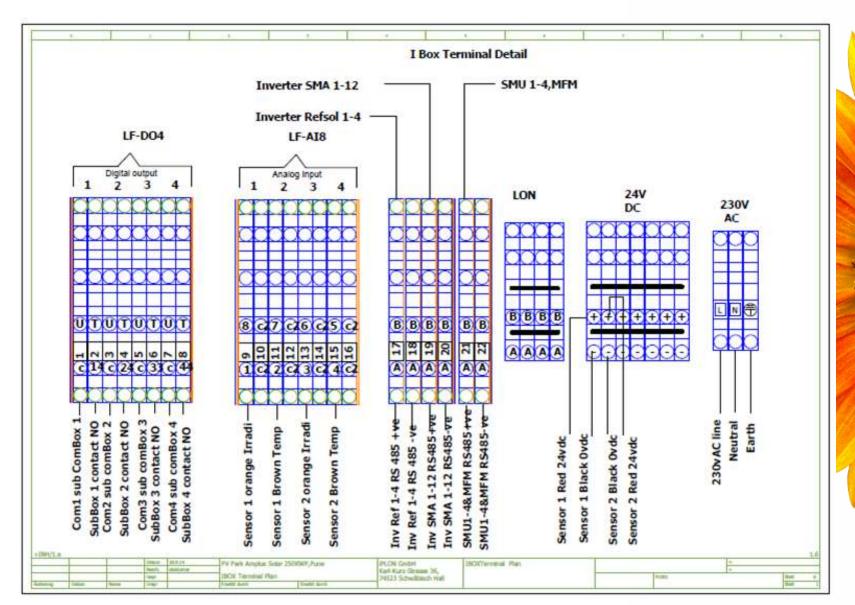


Architecture Diagram







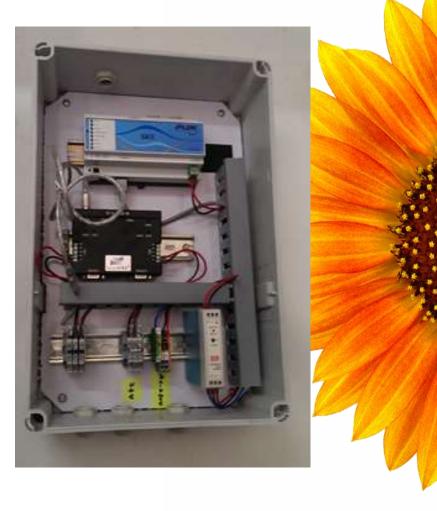






Assembly









Software Configuration

- Flash the iGate
- Assign ID & IP Address
- Configure Internet
 - o DSL
 - o GPRS
- Configure Inverter / SMU / Energy Meter
 / Weather Station







Testing with Simulation

- Simulate the values for field devices
 - Inverter
 - o SMU
 - Energy Meter
- Connect Sensors & Validate the data
- Internet Connectivity
- Data Validation in Portal







Installation & Commissioning



Before









Commissioning

- Schedule
- Skills
- Tools
 - Laptop
 - Internet
 - Required Software
 - Multimeter, TCP Cable, Screw Set







Configuration on-site

```
y from 192.168.1.1: Destination host unreachable.
y from 192.168.1.2: bytes=32 time=1987ms TTL=128
est timed out.
est timed out.
statistics for 192.168.1.2:
```

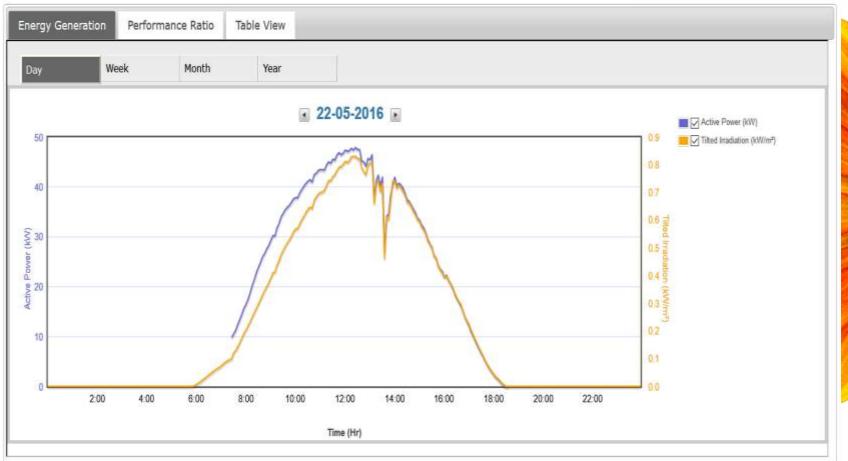
```
↑ 基 > Control Passel > All Control Pariel Berry > Network and Sharing Center
     Command Prompt ping 192,168,1.100-1
    Raply from 192,168.1.100: bytes-12 time=1ms FTL=133
    Reply from 192.168.1.100: bytes=32 time=10: TTL-12=
Reply from 192.168.1.100: bytes=32 time=1ms TTL-12=
settin Reply from 192.168.1.100; bytes=32 time=1ms TTL=128
    Reply from 192.168.1.100: bytes=32 time=1=8 TTL=128
    Reply from 192.168.1.188: bytes=32 time=1ms TTL-128
    Reply from 192.168.1.100: bytes=32 time=1ms TTL=128
    Reply from 192.168.1.100: bytes=32 time=1ms TTL=128
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          from 192.168.1.188: bytes=32 time=1ms TTL=128
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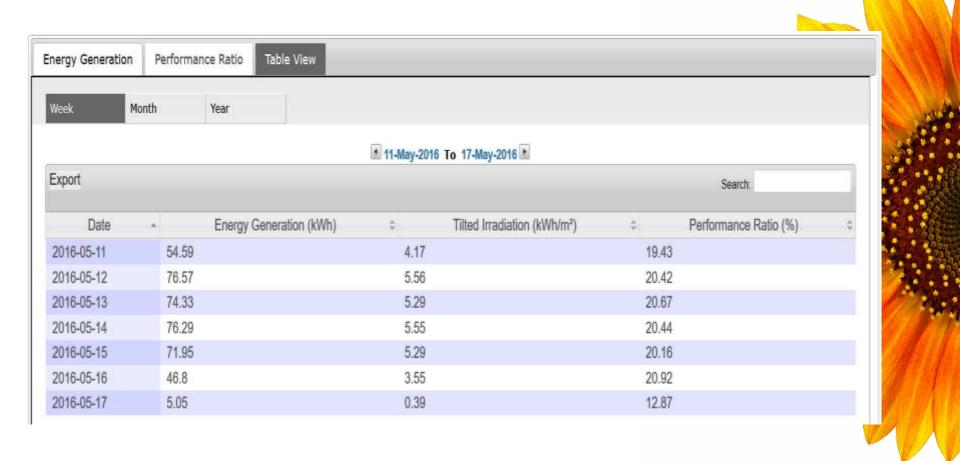


Portal









What's the problem??





Some features of the portal

- Inverter graphs and data
- Weather station graphs and data
- Energy generated graphs and data
- PR
- Daily, weekly, monthly, and yearly wise comparison
- CO₂ savings
- ALARM filtering!



Compatible with different inverter makes, various plant data in ONE-SINGLE platform!





Stakeholders

Technology Producers & Suppliers

Knowledge Institutions

Advisory Organizations

Investors

Governmental Organizations

Technology Users

Stakeholders	Roles/Functions
Technology producers &	Prime movers of the solar industry
suppliers	Manufacture/assemble products
Knowledge Institutions	R&D activities
	Capacity building programmes
Advisory Organizations	Technical & Policy assistance to the Government
	Organize training facilities
Investors	Rupee term loans to renewable energy projects
Governmental Organizations	Regulate the tariff of the generated power
	Generation & distribution of electricity
Consumers	Adoption of technology, disseminating awareness





Other factors to be considered

- Safety certificate required for above 10kW
- 3rd party sale of electricity
- Excise duty, import duty
- MNRE certificate
- Prevention of the spread of DC arcing





Gujarat farmers to be roped in to tap solar energy

Tweet

| Image: 0 | Im

PTI Aug 17, 2015, 09.56AM IST

Tags: solar energy | Saurabh Patel | Gujarat State Electricity Corporation Limited |
Gujarat Power Corporation Limited

AHMEDABAD: Gujarat is going to become the first state in the country to launch 'Agro-Solar policy' under which farmers will be roped in to tap energy from sun which will also help them earn additional income from power generation companies, according to officials.

According to officials in Gujarat Energy Research and Management Institute (GERMI), farmers and power generation companies will be in a win-win situation with generation of solar energy in agricultural fields.



GERMI Director Prof T Harinarayana told PTI that the state-run companies will set up Solar Photo Voltaic (SPV) plants in different farms fields and experiments were conducted in different agricultural universities in the state.





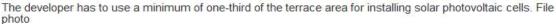
COMMENT · PRINT · T T

Solar energy system must for special buildings in cities, towns

K. MANIKANDAN R. SRIKANTH

Like Share 24 Tweet G+1 4 in Share 9 Pinit Share 5





The Hindu

The Housing and Urban Development Department issued a Government Order to this effect recently.





Feb 2016

- 4th Feb: 'Final DEG meeting'
- 18th Feb: 'Rooftop workshop'

Mar - Aug 2016

- Training programmes for EPC's
- Workshops in Madurai, Coimbatore, Dindigul
- Hands-on experience: Workshops in collaboration with Universities

Sep - Dec 2016

- Road shows & Workshops on 'Smart Grid' and 'Smart City'
- Chennai,
 Bangalore,
 Delhi, Mumbai















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www.re2tn.org

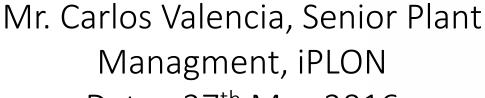
www.youtube.com/user/iPLONChannel





Best PracticesSmart City





Date: 27th May 2016





Best Practice Renewable Energy





Schwäbisch**Hall**







SMART CITY DEFINITION (EU)

ENVIRONMENT

Reduction of CO2 emissions; Use of renewable energy sources, monitoring on energy consumptions

LIVING

Co-working, Cultural initiatives, Living-Lab, crowdsourcing co-design

MOBILITY

Development of technologies to improve urban mobility, low envoronmental impact

GOVERNANCE

Starting of processes for the involvment of citizens about topics of public rilevance

ECONOMY

Cooperation among public and private actors, developmento of social incubators and of small and medium enterprises

PEOPLE

Sharing of data, security and protection of sources, networking and comunication





http://smartcities.gov.in/

ILLUSTRATIVE LIST **Smart Solutions Energy Management** E-Governance and Citizen Services Public Information, Grievance Redressal Smart Meters & Management Electronic Service Delivery Renewable Sources of Energy Citizen Engagement 15 Energy Efficient & Green Buildings Citizens - City's Eyes and Ears 5 Video Crime Monitoring **Urban Mobility** Waste Management 16 Smart Parking 6 Waste to Energy & fuel 1 Intelligent Traffic Management Waste to Compost 18 Integrated Multi-Modal Transport Waste Water to be Treated Recycling and Reduction of C&D Waste Others Water Management 19 Tele-Medicine & Tele Education 10 Smart Meters & Management 20 Incubation/Trade Facilitation Centers Leakage Identification, Preventive Maint.

21 Skill Development Centers



Water Quality Monitoring



Smart City





Schwäbisch**Hall**

















Schwäbisch**Hall**

























mart Grid

Multi utility control room at Stadtwerke Schwäbisch Hall



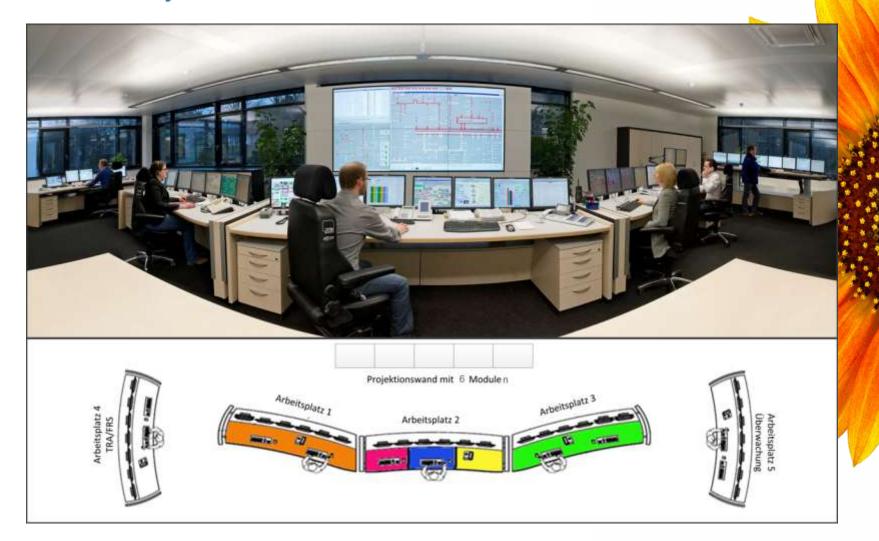






Smart Grid

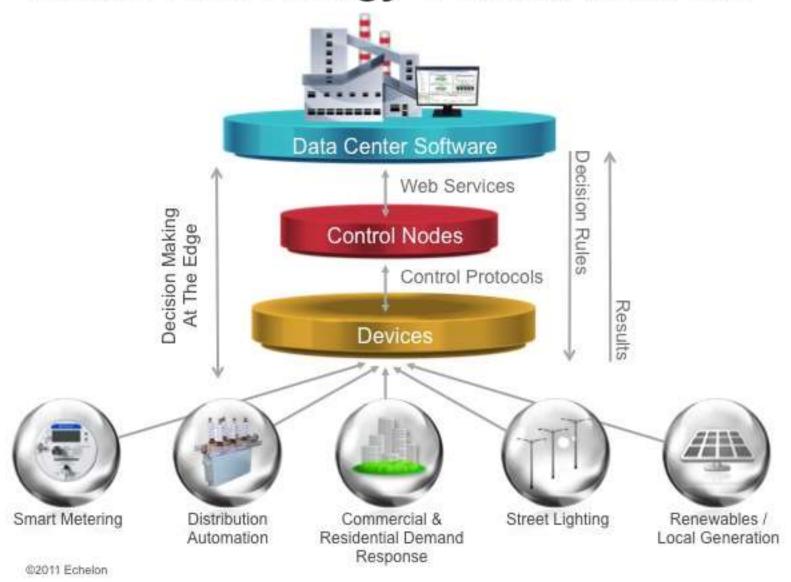
Multi utility control room at Stadtwerke Schwäbisch Hall







Smart Grid Energy Control Network





J.

Smart meter



Mechanic Meter

- Manual metering
- Progressive rates



Electronic Meter

- Manual metering
- ◆ TOU
- Firmware upgrading



Smart Meter

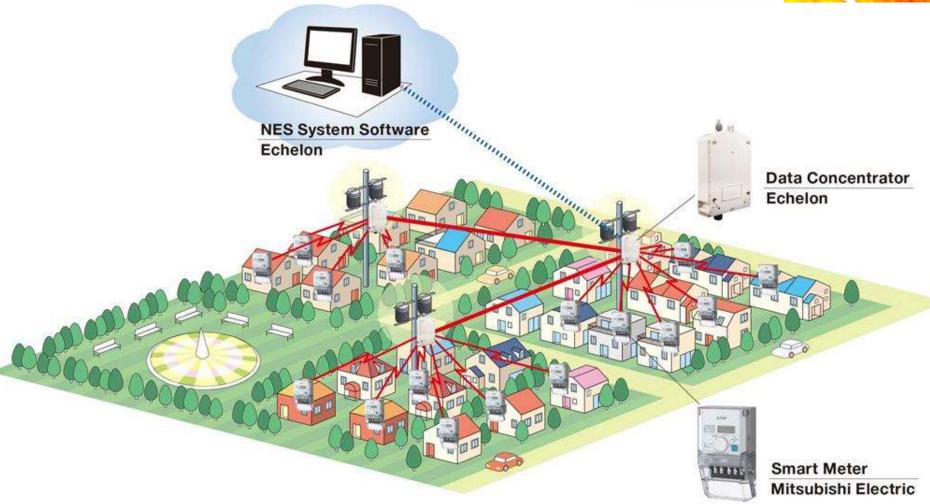
- Remote recording
- Dynamic electricity price
- Real-time info.
- Remote controlling
- Quality monitoring
- Event feedback
- Remote firmware upgrading





Smart meter









Storage (Li Ion Battery: 2*1 MW)

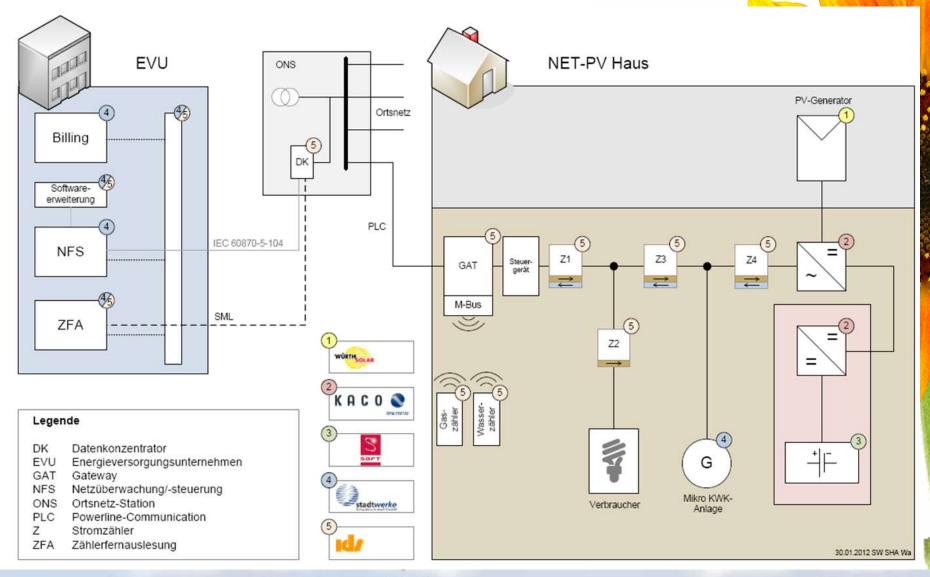




 Voltages can be determined from the number of seriesconnected modules



NET-PV (Captive and storage)



Benchmarking Tamilnadu & Germany



Country

Area

Per person Consumption Number of Utility Companies

Population

Germany

357,021km²

7081 kWh/year

> 800

80,767,000

Tamilnadu, India

130,058 km²

684 kWh/year

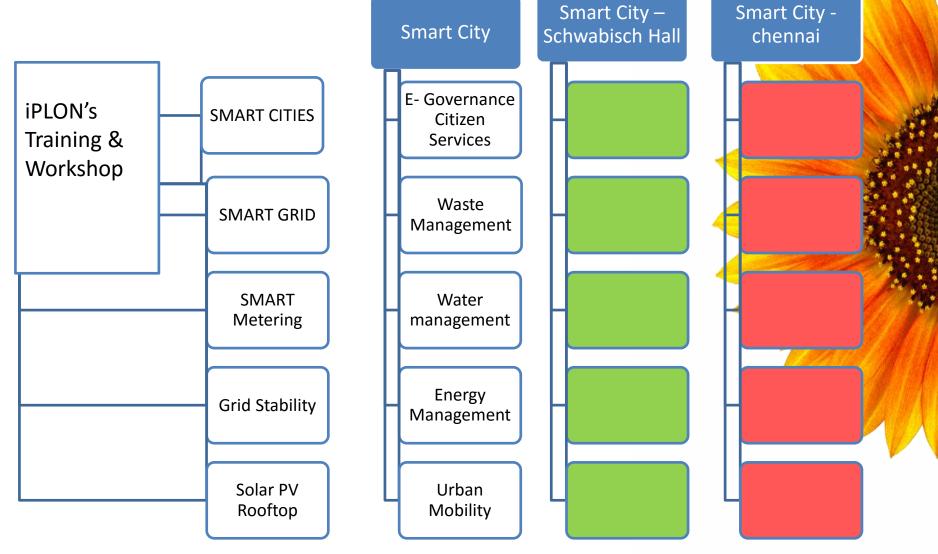
1

72,138,958





Overview of Smart Cities







Thank you





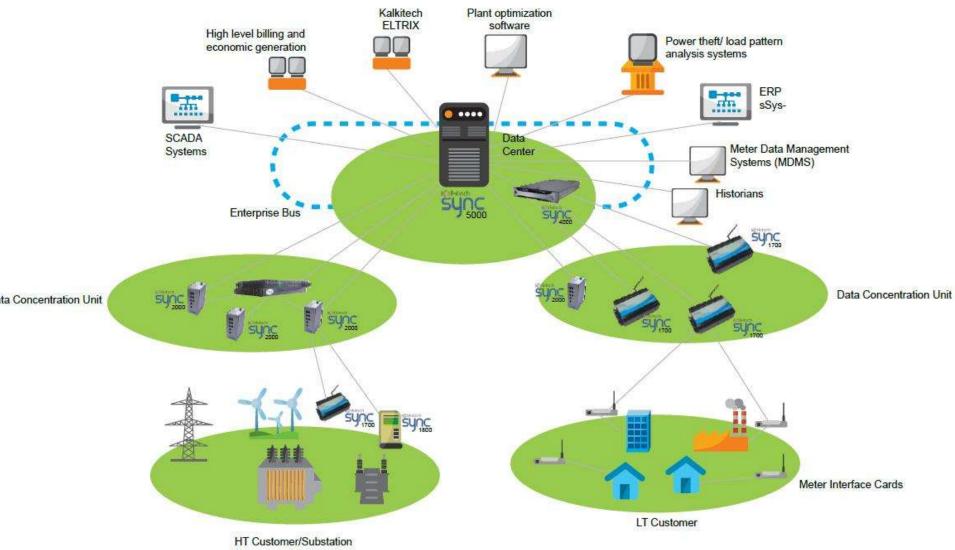






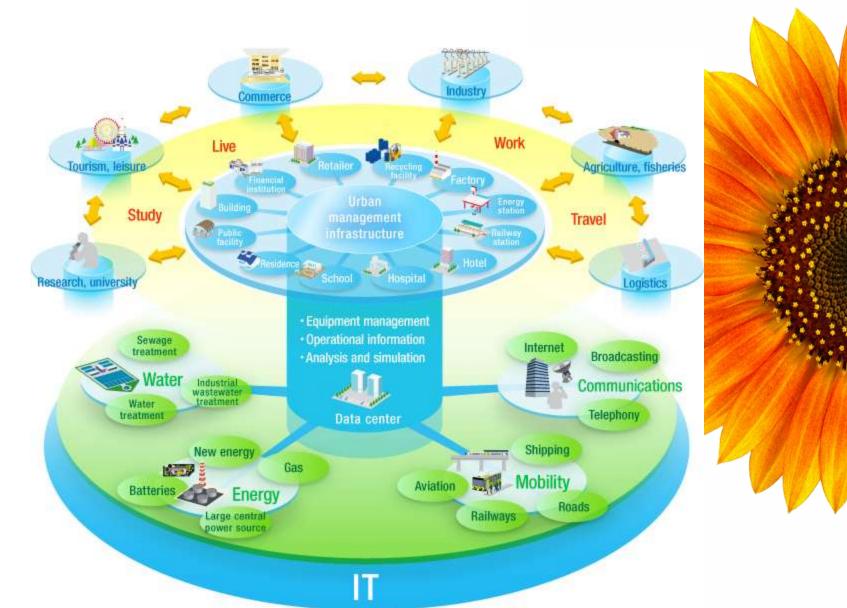
























SMART CITY DEFINITION (EU)

ENVIRONMENT

Reduction of CO2 emissions; Use of renewable energy sources, monitoring on energy consumptions

LIVING

Co-working, Cultural initiatives, Living-Lab, crowdsourcing co-design

MOBILITY

Development of technologies to improve urban mobility, low envoronmental impact

GOVERNANCE

Starting of processes for the involvment of citizens about topics of public rilevance

ECONOMY

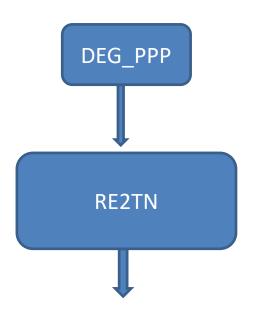
Cooperation among public and private actors, developmento of social incubators and of small and medium enterprises

PEOPLE

Sharing of data, security and protection of sources, networking and comunication







Roadmap

- Demonstrators
- Training in RE
- Network building



- Smart grids; smart Chennai
- Multi utility company
- Investments in TN

Post carbon society

"post Carbon Nadu"

Need your support





