

Bharath Jagannathan iPLON India Pvt Ltd



Overview – 3 Mantras of iPLON!!

1) Creditability (asset creation)

2) Sustainability (asset management)

3) Way forward (eye for future!!)



1. Credibility



Why are we here?? iPLON's foothold in Maharastra

- __ rooftop plants (monitoring)
- ___ rooftops with PV DG
- utility plants
- 1 pv doctor (Pune)
- 1 remote pv nurse for MH region



What do we offer?

Rooftops

Ground-Mount

- Monitoring and Control systems
- Central Monitoring platform
- Zero evacuation systems
- Micro-grid systems

- O&M based SCADA
- Telemetry systems

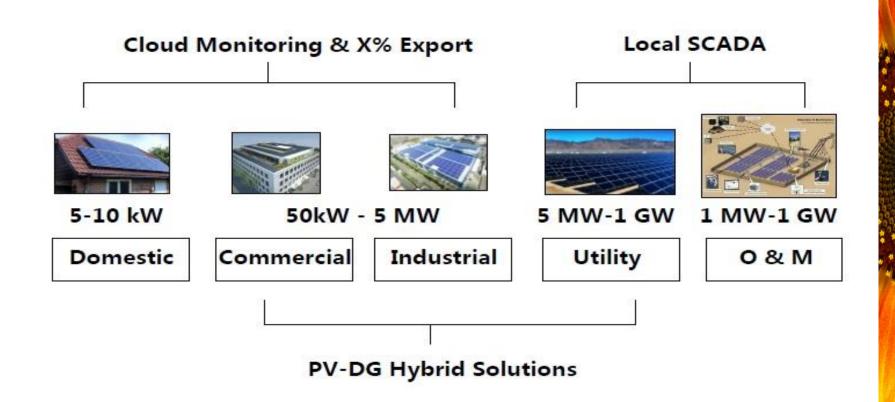
 Forecasting and scheduling





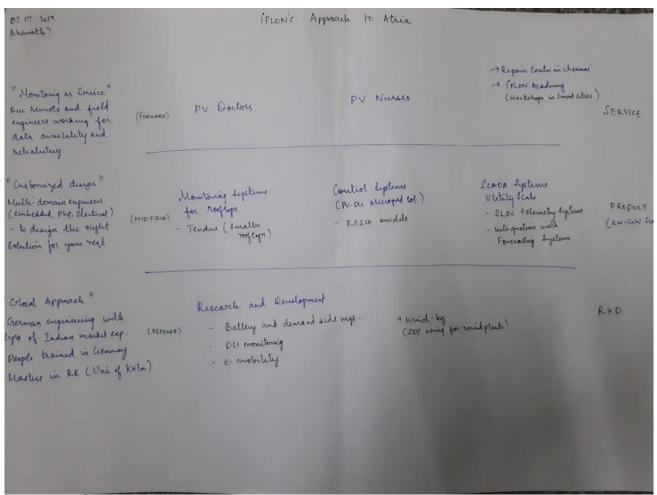
kW to GW PV Solutions





2 Innovative German Companies from Baden Wurtemberg(Solar Cluster) Cooperating(JV) for Solutions in Indian PV Industry

iPLON people skill set





2 GW of PV Data with iPLON Technology!





R&D in Chennai



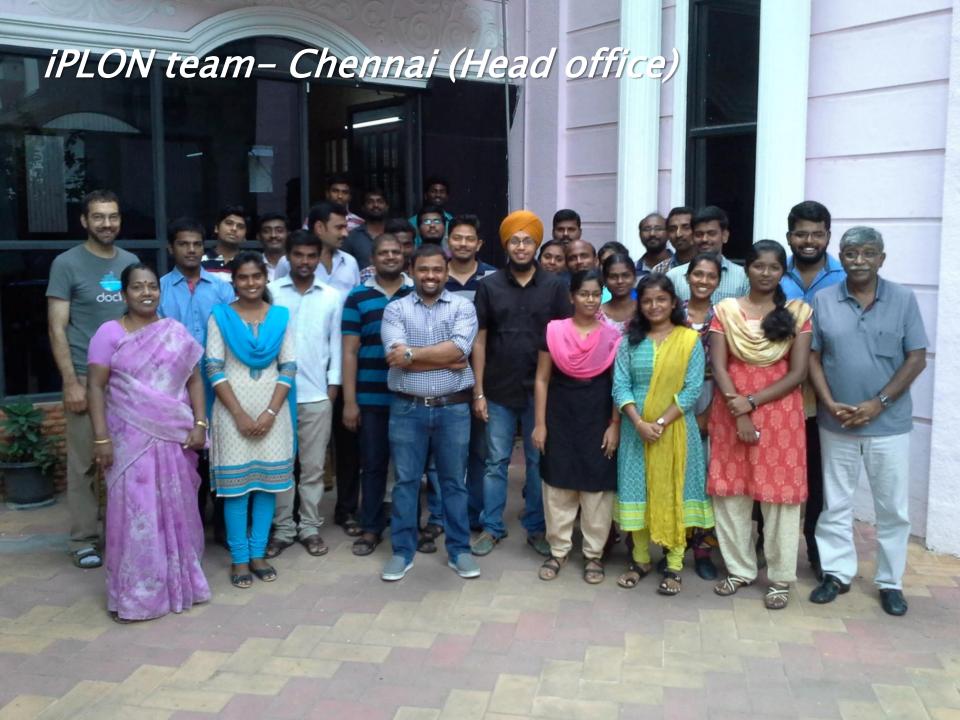
iPLON Academy in Chennai



Repair center







2. Sustainability



Taking care of the assets!

Asset management

Pv nurse and doctor

- L) Availability of data
- Plant generation monitoring

Asset creation

Utility team

Micro-grid team

Central monitoring systems

- 1) 2000 rooftop plants
- 2) 50 ground mount plants

PV Nurses and Doctors AMC Platform



PV Doctors at site



Monitoring the performance of the plant



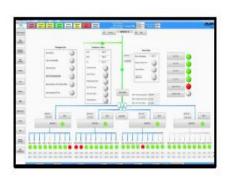
PV nurses







Hardware



Software



Training

Services of PV Nurses



TATA Bangalore

PV Nurse (Tamil Mozhi)find and inform the issue to TATA for acknowledging the PV Doctor (Jayaraman)services



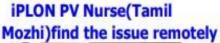








Issues at site











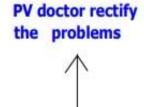


Services of PV Doctors









Diagnostics



Combined visit of installer and Doctor (Jayaraman)



iPLON









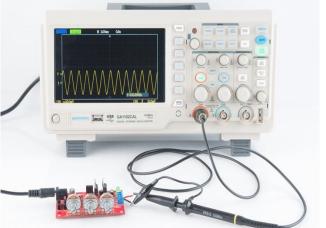
PV Doctors already in role-at site, Communication Testing,

Signal convertor, oscilloscope etc)











Building a knowledge hub!

- Hands-on technical workshop
- Webinars bi monthly (Vinayak will follow the details later)
- Working closely with Gandhigram university (job-placement service for renewable energy graduates!! – "campus interview" / iPLON Academy)



Ip-Log Academy

cabling Detection/Configuration **ETC** Communication Hardware Warranty **Testing Period AMC**



Webinar Schedule?

- Module-1 Basics Of monitoring And Introduction to Solar-Log Hardware (Jan 17-2019)
- Module-2 Installation Steps, Cabling Issues with case studies. (Jan 31-2019)
- Module-3- Device Detection, Configuration, Establishing connection. (Feb 15-2019)
- Module-4 Introduction to Solar-Log Web Enerest.(Feb 28-2019)
- Module-5 Solar-Log As O&M Tool(Premium)
- Module-6 Zero Export And Energy Management with Solar-Log (Premium)



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Training and workshop





Training and workshop





Training and workshop





iPLON Academy in Chennai!







Training and Workshop



3. Way forward!



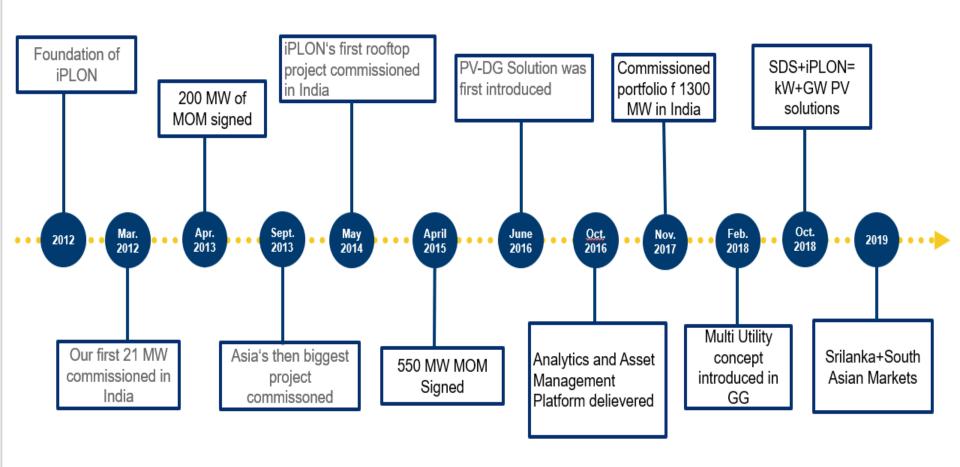
"Renewable call centres" is the future!





Design 25

iPLON's Milestones







www.iplon.de www.youtube.com/user/iPLONChann el